Quarterly Enrollment Report New York State Office of Managed Care June, 1999

| | | | | | | | | | Quarter | +/- from Prior Quart | | uarter |
|--|---------------|---------|---------|--------|--------|--------|--------|--------|---------|----------------------|--------|--------|
| Quarter 2, 1999 | Location | Group | POS | Indiv | Conver | Mcaid | Mcare | Other | Total | Total | MCaid | MCare |
| Health Maintenance Organizations | | | | | | | | | | | | |
| Capital District Physicians Health Plan | Albany | 192,461 | 1,336 | 921 | 0 | 15,087 | 0 | 0 | 209,805 | 0.87% | 2.15% | N/A** |
| Cigna Healthcare of New York, Inc. | New York | 25,454 | 29,882 | 1,407 | 0 | 0 | 10,215 | 0 | 66,958 | 0.08% | N/A | 2.1% |
| Community Health Plan | Latham | 142,736 | 7,846 | 5,511 | 0 | 12,562 | 29,172 | 20,099 | 217,926 | -3.45% | -0.45% | -0.1% |
| Elderplan, Inc. | Brooklyn | 0 | 0 | 0 | 0 | 0 | 5,477 | 0 | 5,477 | 4.18% | N/A | 4.2% |
| Empire Blue Cross And Blue Shield Healthnet | New York | 180,392 | 16,278 | 90,897 | 2,588 | 8 | 32,085 | 0 | 322,248 | 19.69% | >-100% | -1.6% |
| Empire Health Choice, Inc. | New York | 907 | 0 | 0 | 0 | 0 | 0 | 0 | 907 | 74.97% | N/A | N/A** |
| Finger Lakes Health Insurance Co., Inc. | Rochester | 505,893 | 12,642 | 7,252 | 0 | 30,514 | 33,516 | 14,851 | 604,668 | 1.25% | 8.54% | 0.6% |
| GHI HMO Select, Inc. | New York | 21,406 | 1,708 | 0 | 0 | 0 | 0 | 0 | 23,114 | | N/A | N/A** |
| Health Care Plan | Buffalo | 139,322 | 14,518 | 453 | 0 | 0 | 32,599 | 0 | 186,892 | 0.86% | N/A | 4.6% |
| Health Insurance Plan of Greater New York, Inc. | New York | 545,050 | 22,303 | 11,576 | 3,443 | 48,834 | 83,036 | 0 | 714,242 | -2.51% | -4.70% | 1.2% |
| Health Services Medical Corporation of CNY, Inc. | Baldwinsville | 71,255 | 11,798 | 375 | 274 | 0 | 1,777 | 0 | 85,479 | 15.57% | N/A | 100.0% |
| HEALTHNOW NEW YORK INC. | Buffalo | 179,277 | 101,865 | 1,435 | 0 | 16,016 | 13,970 | 0 | 312,563 | 3.83% | 4.62% | 7.2% |
| HEALTHNOW NEW YORK INC. | Albany | 21,632 | 39,880 | 507 | 0 | 0 | 2,856 | 0 | 64,875 | 2.91% | N/A | 24.2% |
| HealthSource HMO of NY, Inc. | DeWitt | 10,298 | 0 | 104 | 0 | 0 | 0 | 0 | 10,402 | -6.58% | N/A | N/A** |
| HealthSource NY/NJ | Rockaway | 97 | 0 | 0 | 0 | 0 | 0 | 0 | 97 | -93.81% | N/A | N/A** |
| HMO-CNY, Inc. | Syracuse | 52,432 | 0 | 1,150 | 0 | 0 | 0 | 0 | 53,582 | -0.76% | N/A | N/A** |
| HUM HealthCare Systems, Inc. | Glens Falls | 22,996 | 1,269 | 318 | 0 | 4,539 | 2,502 | 0 | 31,624 | 5.92% | 7.64% | 7.8% |
| Independent Health Association, Inc. | Buffalo | 290,055 | 19,371 | 1,896 | 774 | 25,052 | 17,816 | 0 | 354,964 | -1.01% | 2.86% | -2.3% |
| Independent Health Association, Inc. | Tarrytown | 9,636 | 6,534 | 672 | 0 | 0 | 0 | 0 | 16,842 | -5.90% | N/A | N/A** |
| MagnaHealth | Garden City | 42 | 0 | 88 | 0 | 0 | 0 | 0 | 130 | 37.69% | N/A | N/A** |
| Managed Health, Inc. | New York | 829 | 0 | 826 | 0 | 0 | 3,019 | 0 | 4,674 | -3.06% | N/A | 0.1% |
| Managed Healthcare Systems of New York, Inc. | New York | 0 | 0 | 21 | 0 | 58,023 | 0 | 0 | 58,044 | -1.45% | -1.46% | N/A** |
| MDNY Healthcare, Inc. | Melville | 38,047 | 16,546 | 1,320 | 0 | 0 | 5,757 | 0 | 61,670 | 6.05% | N/A | 2.4% |
| MetroPlus Health Plan | New York | 0 | 0 | 1,487 | 0 | 54,670 | 0 | 0 | 56,157 | -0.92% | -1.03% | N/A** |
| MVP Health Plan, Inc. | Schenectady | 249,849 | 0 | 956 | 0 | 0 | 0 | 0 | 250,805 | 0.60% | N/A | N/A** |
| North American HealthCare, Inc. | Amherst | 9,314 | 13,602 | 380 | 0 | 0 | 0 | 0 | 23,296 | 0.82% | N/A | N/A** |

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| Quarter 2, 1999 Location Group POS Indiv Conver Mcaid Mcare Other Total Total MCaid | MCare |
|---|--------|
| · | N1/A** |
| North Medical Community Health Plan, Inc. Liverpool 12,068 0 35 0 0 0 0 12,103 2.59% N/A | N/A** |
| NYLCare Health Plans of NY, Inc. Jackson Heights 9,921 11,047 283 0 0 0 0 21,251 -94.59% N/A | N/A** |
| Oxford Health Plans of New York New York 115,757 976,257 69,498 0 0 88,831 0 1,250,343 -1.28% N/A | -1.4% |
| Physicians Health Services of New York, Inc. White Plains 50,946 151,072 2,387 0 0 9,858 0 214,263 3.56% N/A | -6.9% |
| Prudential Health Care Plan of New York Suffern 30,910 7,357 3,827 0 0 0 42,094 -1.81% N/A | N/A** |
| Rochester Area HMO Rochester 122,986 1,152 534 0 12,494 26,231 0 163,397 0.41% 7.12% | 4.0% |
| U.S. HealthCare, Inc. Uniondale 438,075 336,275 13,564 1,081 0 74,236 0 863,231 4.98% N/A | 4.2% |
| United Health Care Plan of NY, Inc. New York 12,981 63,302 2,074 0 1,686 9,697 0 89,740 -0.42% 4.45% | 8.1% |
| United Health Care Plan of Upstate NY, Inc. East Syracuse 11,174 1,554 93 0 6,339 0 0 19,160 8.04% 25.56% | N/A** |
| Utica-Watertown Health Insurance Co., Inc. Utica 60,552 24,646 942 0 0 0 86,140 3.48% N/A | N/A** |
| Vytra Health Plans Long Island, Inc. Melville 81,662 46,824 1,245 0 5,931 971 0 136,633 -2.75% -2.63% | -7.9% |
| WellCare of New York, Inc. Kingston 0 0 4,860 0 19,271 5,937 0 30,068 -91.28% -7.35% | -1.0% |
| HMO Quarter 2, 1999 Totals Penetration Rate: 36.7% 3,656,412 1,936,864 228,894 8,160 311,026 489,558 34,950 6,665,864 | |
| Prepaid Health Services Plans | |
| Buffalo Community Health, Inc. Buffalo 0 0 0 7,165 0 0 7,165 N/A** 5.25% | N/A** |
| CarePlus, LLC New York 0 0 0 8,574 0 0 8,574 N/A** 6.03% | N/A** |
| CenterCare, Inc. New York 0 0 0 17,064 0 0 17,064 N/A** -1.04% | N/A** |
| Community Choice Health Plan of Westchester, Inc. Yonkers 0 0 0 5,642 0 0 5,642 N/A** -6.54% | N/A** |
| Community Premier Plus, Inc. New York 0 0 0 9,613 0 0 9,613 N/A** 8.30% | N/A** |
| Compre-Care, Inc. Glens Falls 0 0 0 1,891 0 0 1,891 N/A** 8.73% | N/A** |
| Genesis Health Plan, Inc. Yonkers 0 0 0 0 23,387 0 0 23,387 N/A** 1.80% | N/A** |
| HealthFirst PHSP, Inc. New York 0 0 0 70,398 0 0 70,398 N/A** 1.78% | N/A** |
| HealthPlus, Inc. Brooklyn 0 0 0 14,883 0 0 14,883 N/A** 0.46% | N/A** |
| Neighborhood Health Providers, LLC New York 0 0 0 24,983 0 0 24,983 N/A** 24.37% | N/A** |
| New York State Catholic Health Plan, Inc. Rego Park 0 0 0 63,421 0 0 63,421 N/A** 1.25% | N/A** |
| SCHC Total Care, Inc. Syracuse 0 0 0 0 9,533 0 0 9,533 N/A** 15.30% | N/A** |
| St. Barnabas Community Health Plan Bronx 0 0 0 10,502 0 0 10,502 N/A** 0.91% | N/A** |
| Suffolk County Department of Health Services Hauppauge 0 0 0 8,215 0 0 8,215 N/A** 4.03% | N/A** |
| The Bronx Health Plan Bronx 0 0 0 0 27,872 0 0 27,872 N/A** -0.85% | N/A** |
| The Institute for Urban Family Health, Inc. New York 0 0 0 2,114 0 2,114 N/A** -2.74% | N/A** |
| The New York Hospital Community Health Plan New York 0 0 0 7,017 0 0 7,017 N/A** -4.25% | N/A** |
| Westchester Prepaid Health Services Plan Tarrytown 0 0 0 12,176 0 0 12,176 N/A** -4.85% | N/A** |

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| | | | | | | | | | Quarter | +/- from Prior Quarter | | |
|-----------------------------|------------------------|-------|-----|-------|--------|---------|-------|-------|---------|------------------------|-------|--|
| Quarter 2, 1999 | Location | Group | POS | Indiv | Conver | Mcaid | Mcare | Other | Total | Total MCaid | MCare | |
| PHSP Quarter 2, 1999 Totals | Penetration Rate: 1.8% | 0 | 0 | 0 | 0 | 324,450 | 0 | 0 | 324,450 | | | |

^{*} indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

Managed Care Quarter Summary

| Full Capitation | <u>Group</u> | <u>POS</u> | <u>Indiv</u> | Conver | Mcaid | Mcare | <u>Other</u> | Total Full Capitation |
|-----------------------------------|--------------|------------|--------------|--------|---------|---------|--------------|--------------------------|
| Quarter 2, 1999: | 3,656,412 | 1,936,864 | 228,894 | 8,160 | 635,476 | 489,558 | 34,950 | 6,990,314 |
| Previous Quarter: | 3,667,173 | 1,909,120 | 162,518 | 8,193 | 631,979 | 480,670 | 32,043 | 6,891,696 |
| Change from Prior Quarter: | -10,761 | 27,744 | 66,376 | -33 | 3,497 | 8,888 | 2,907 | 98,618 |
| % Change from Prior Quarter: | -0.3% | 1.5% | 40.8% | -0.4% | 0.6% | 1.8% | 8.3% | 1.4% |

Partial Capitation

Total Partial Capitation (Medicaid):16,604Total OTHER Medicaid:7,246TOTAL MEDICAID:659,326

Total Capitation

All Categories This Quarter:
Total Capitation Previous Quarter:

Penetration Rate for all Managed Care:
Total % Change from PriorQuarter:

1.4%

Note: The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates that occurred.

^{**} indicates that the category does not apply to the plan.

^{* 1999} Census - NYS Department of Economic Development 18,175,301